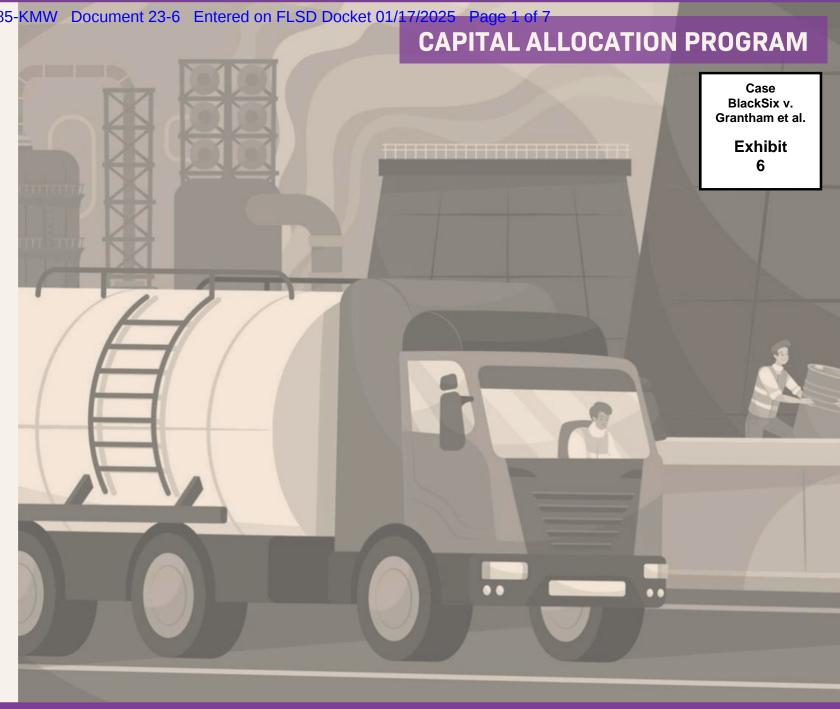
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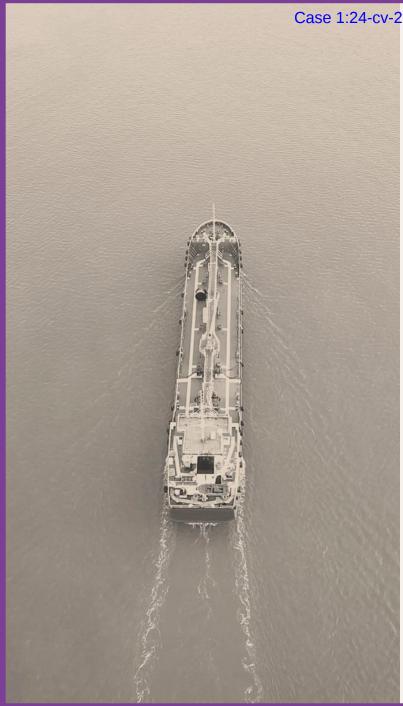
## **ALL AMERICAN REFINERY**

Fuel Terminal Buy & Sell



sales@aarefinery.com www.allamericanrefinery.com





## **DISTINGUISHED PARTNER**

Founded in 2017 by Jesse Grantham, AAR is an oil and refined products distribution and logistics company that is affirmed by the US Government as a Service-Disabled Veteran-Owned Small Business (SDVOSB).

Over the past six years, the US Government has awarded AAR 42 oil and fuel contracts, many which remain ongoing today.

Corporate clients include several of the largest US companies across the shipping, trucking and aviation industries.

AAR is currently licensed to buy, sell and trade petrochemicals in 18 US states.

## **Federal Clients**

US Dept of Defense Defense Logistics Agency US Coast Guard US Navy US Post Office

### **Federal Vendor Details**

Registration Date 2018/04/18
SAM ID E7R9RL388YD7
CAGE Code 83FT4
DUNS # 081153788
Contracts Awarded 42





## HISTORY OF EXCELLENCE

#### **JESSE GRANTHAM**

- Honored US Army Veteran
- Soldier of Year (3 consecutive years)
- Decorated for combat, awards for Operation Iraqi Freedom
- Co-Founder, Bullock Investigations Security Corporation, multi-state investigative & security company, various US Government contracts
- Driven growth across multiple companies via deep relationships within numerous US government agencies, including GSA, DOD, DOJ, DLA

#### **ERIC MALSTROM**

- 30+ years investment, research and trading experience across commodity, credit and interest rate markets
- Lee Stern & Co commodity trading
- Elders IXL commodity trading
- Bank of Tokyo fixed income trading
- UBS, Swiss Bank, O'Connor interest rate trading
- Wolf International hedge fund portfolio management
- Cassandra Group event driven trading
- St Espirit hedge fund portfolio management
- CME seat over 14 years

#### RET. COLONEL RICHARD CANTWELL

- US Military Academy, West Point
- Masters in Civil Engineering, University of Texas
- Construction Executive Program, Stanford University
- US Army Corps of Engineers, 20-year career
- MACOM Engineer, led construction of \$1.2B in facilities
- Commanded 625-man combat engineer battalion, South Korea, DMZ
- Member of special operations teams in dozens of countries
- Appointed Chairman of Homeland Security Task Force by Congresswoman Sue Mywick
- Serves on Congressional Committee Advisory Group for Terrorism and Unconventional Warfare

#### JEFF DeROSIA

- 30+ years oilfield construction industry experience
- drafting, fabrication, leading 100+ person construction crews
- Grand Isle Shipyard Operations Manager
- Notable projects

Conoco GC-TLWP-184, GOM Deep Water Platform Shell, \$330m cleans fuel program

Shell, Deep Water Mars, TLP-FGC 1/2 compressor hook-ups

Shell, Europa Flowline Hook-Up and Surveillance

Shell, Hurricane Katrina recovery project

Shell, Bonga FPSO, Nigeria

BP, GI-43, 41&47 Fields

Valero, \$1bn FCCU program

ExxonMobil, \$750m NRD program

Chevron, \$80m cleans fuel program



## **CAPITAL ALLOCATION PROGRAM**

Our Capital Allocation Program supports the development of high-return projects, many of which are awarded and championed by the US Government, across high-growth sectors of the oil, gas and transportation industries.

Our Service-Disabled Veteran-Owned Small Business status grants us distinct award consideration and access to federal contracting, procurement, and capital loan programs.

We proactively build portfolios of assets that we expect to thrive under all global economic conditions and macro energy cycles.



## **FUEL TERMINAL BUY & SELL**

AAR has established a Fuel Terminal Buy & Sell opportunity in order to purchase fuel and resell at a premium further down the fuel supply chain.

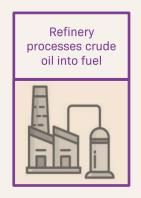
Being a Service-Disabled Veteran-Owned Small Business, AAR has the unique ability to purchase fuel directly from major US refineries (ie Chevron, Shell) at discounted "pre-rack" pricing.

AAR re-sells the discounted fuel at a premium to wholesalers at the Terminal Loading Rack.

Wholesalers bring fuel tanker trucks to the "rack" to pick up fuel and then deliver to fuel stations.

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#### **FUEL SUPPLY CHAIN**

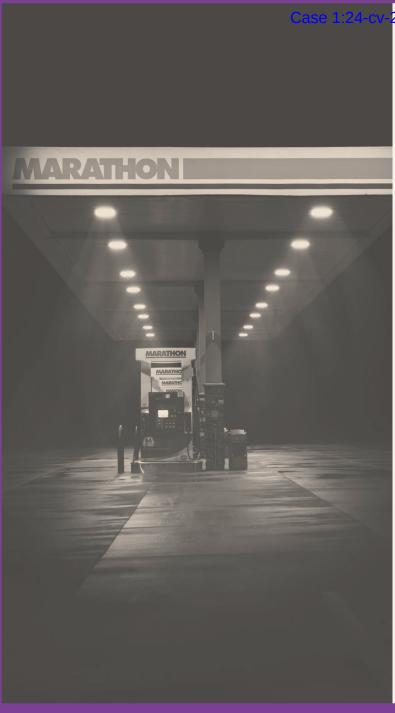








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## **INVESTMENT DETAILS**

Client commits \$10 million to bank account under AAR's name, client will have full control of account and AAR's CPA will have view-only access.

AAR directly pays refinery for fuel at pre-rack price (\$20 million), refinery sends fuel to Terminal Loading Rack.

Wholesalers pre-pay AAR for fuel at a 23% premium to pre-rack price (\$24.6 million), wholesalers pick-up fuel from Terminal Loading Rack.

AAR only pays for fuel after wholesaler has first pre-paid AAR, thereby mitigating risk.

	Weekly	Monthly	Yearly
Client commitment	\$10,000,000	\$10,000,000	\$10,000,000
AAR fuel purchase from refinery	\$20,000,000	\$80,000,000	\$1,040,000,000
AAR sells fuel to wholesaler (23% margin)	\$24,600,000	\$98,400,000	\$1,279,200,000
Gross profit	\$4,600,000	\$18,400,000	\$239,200,000
Terminal fees & taxes (3%)	\$600,000	\$2,400,000	\$31,200,000
Net profit	\$4,000,000	\$16,000,000	\$208,000,000
50% profit share AAR/client	\$2,000,000	\$8,000,000	\$104,000,000
ROI	20%	80%	1040%



# **ALL AMERICAN REFINERY**



sales@aarefinery.com